

# The role of gender on the effects of Indonesian manpower skills on their competition readiness/preparedness

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## Keywords

Worker, skill, competition readiness

## Abstract

*The Asean economic community requires high economic competition among ASEAN countries. Indonesia is one of the ASEAN Countries which is assumed to have a low capacity to win the competition. Hence, Indonesian workers are sued to have a better skill level heading the tight competition. Thus, workers with better skills are needed to strengthen the competition. Both practitioners and scholars believe that the issues of gender are currently attractive for the manpower market. Accordingly, this study is aimed to explore the effects of gender on the influence of skill on the readiness of Indonesia worker toward business competition in the Asean Economic Community (AEC). This study employs 352 workers from various Industries. Multiple regressions are used to analyze the data. The result shows that the skill of male workers has stronger effect on their readiness toward AEC competition rather than their counterparts. Implication and future research are discussed.*

## Introduction

The issues of free flow of skilled labor has important implications for economic and productivity growth among countries of Asean Economic Community/AEC (Fumarco & Rossi, 2018; Blix, 2018; Allen, Burgess, & Mayo, 2018; Kraiuth & Panjakajornsak, 2018; Gitaharie & Soelistianingsih, 2018; Nambiar, 2018; Malik, Lenka, & Sahoo, 2018). AEC has an ambitious vision. It is an agreement of free flow of goods, services, investments and skilled labor, and freer flow of capital to enhance the transformation of this regional association of states into a single market and production based, a highly competitive economic region, a region of equitable economic development, and a region fully integrated into the global economy (Rana, 2017; Svetlicinii, 2017). The AEC provides for market access for ASEAN professionals and skilled manpower, and promote regional mobility and mutual recognition of professional credentials, and talents and skills development. There are two types of manpower flows, i.e; unskilled and semi-skilled workers flow on short term contracts, and professionals and skilled manpower flow. However, the AEC covers only the second type of flows. ASEAN countries can be divided into 3 main groups with respect to the mobility of professionals and skilled manpower. The first group is, where inflows of skills far exceeded outflows of skills (that is, net brain gain). Singapore, Brunei and, to a lesser extent, Thailand are in this category. The second group, where outflows of skills far exceeded inflows of skills (that is, net brain drain). Philippines and Malaysia are in this category. The third group, in the other ASEAN countries i.e., Indonesia and Vietnam, skilled and professional manpower flows are not figure prominently. In these countries, inflows have been limited by restrictive regulations, while outflows have not been significant because of the small pool of professional and skilled manpower and their inadequate English proficiency that restricts their international mobility. Myanmar has English language proficiency but outflows are restricted by the political regime (Yue, 2011).

ASEAN will require more related tutelage and professional training for young women and men to turn into a provincial manufacturing center driven by skills, innovation, and ingenuity (Malik, Lenka, & Sahoo, 2018). However, the heterogeneity of the workforce is crucial to apply human capital management to model manpower readiness. This heterogeneity is reflected in the different knowledge, skills, abilities' level and attitudes of the workforce (Ngin, 2005). Manpower readiness level is needed to measure the estimation of the final result of competition. It is a concept in which a single scale is applied to an entire system of AEC. Scholars indicate that motivation, needs, emotions, and reflection

are related to the issues of readiness (Babushkina, Shumilinb, & Chikurovb, 2011). It is needed to be a pre-competition preparation to strengthen the degree they perceive them-selves to be ready in facing their competitors (LeMaire, Short, Ross-Stewart, & Short, 2007). Lack of readiness in providing skilled workers is argued to be the factors that contribute to the readiness issue in AEC. Workers are likely to avoid the competitive situations where they did not believe chances were good that they would win (Firmin, Lucius, & Johnson, 2011). The Asean economic community promotes the open opportunities to the ASEAN countries to fight each others in order to integrate their resources. The AEC as a liberal system is believed to promote the rescaling of economic governance, involving regulatory changes that may radically redistribute power and resources. Thus AEC countries try to promote various programs in term of strengthening and protecting their interests (Soesastro, 2003; LooiKee, Nicita, & Olarreaga, 2009; Arellano-Yanguas, & Bernal-Gómez, 2017; Nair, 2018; Siadari & Arai, 2018).

Governments regulate various roles to protect their service sectors within the liberalization world. Indonesia and Malaysia are found as countries with highest restrictiveness index (Llanto, Medalla, Del Prado, Mantaring, Detros, Serafica, Ortiz, Kristina, Ortiz, Padronia, & Maddawin, 2015; Nur, Hadiwardoyo, Nahry, & Nahdalina, 2017; Su, Sun, Lei, Weng, & Cai, 2017). The Indonesian government has also identified modernization, standards and conformance, and developed their infrastructure to deal with the key challenges in the implementation of the AEC (Soesastro, 2008). That in turn, it shows that AEC countries try to update their implementation status of the standard and conformance to support their competitive industries and quality consciousness in the production of goods and services. Thus countries try to take advantages of the AEC regulations by accelerating the skills of their workforces (Llanto et al., 2015). It is indicated that Indonesian low-level qualified workers separate in various positions with lower education levels and have limited access to up-skilling or re-skilling opportunities.

Kis-Katos, Pieters, & Sparrow (2017) found that female labour force participation has been remarkably stagnant around 50 per cent over the last 25 years. The global and regional trade integration intensify, understanding its impact on gender inequalities in the labour market. Labour market impacts can be gender specific for a number of reasons i.e.: increasing the demand for female workers relative to male workers, female workers can increase on reducing the physical strength required for manual work, and male and female workers are imperfect substitutes. There are various issues of female workers in Indonesia. Indonesian women are three times more likely than men to be engaged in unpaid, women have relatively low education and wealth, and female labour force participation is increasing in urban areas. They from poor regions and families, have low education level and social status, and lack of professional work skills seem to put a challenging work abroad as migrant workers (Sukes, Setyowati, Wahyuningtyas, & Baladina, 2018). This phenomenon able to changes their socio-economic, cultural behavior, and forms of transnational families (Sukes et al., 2018; Winarnita, 2018). Accordingly, it is plausible to explore the different effect of gender on the readiness of Indonesian workforce to deal with global AEC challenges of competitions.

### **Manpowers' Skill on the AEC Competition**

AEC requires highly knowledge and skill mobility among countries member. It is included challenges and opportunities such as portable qualifications, increased access to the skilled labor market, adequate supply of skilled professionals, and strong demand for skilled professionals. The challenge ASEAN States face is threefold. First, the complexity of the qualifications recognition process essentially discourages professionals who move within the region from having their professional and academic credentials assessed and recognized. Second, professionals face restricted access to the ASEAN labor market due to national level barriers such as constitutional provisions reserving particular occupations for nationals, and complex and opaque requirements and procedures for employment visas. Finally, many professionals themselves have limited interest in moving within the region due to perceived cultural, language, and socio economic differences (Papademetriou, Sugiyarto, Mendoza & Salant, 2016).

According to the United Nations' most recent estimates, 70% of the 9.5 million migrants in the ASEAN region in 2013 (or 6.5 million people) were from other ASEAN States. About 97% of the 6.5 million intra-ASEAN migrants in 2013 circulated between just three countries: Thailand, Malaysia, and Singapore. One million migrants each from Indonesia, Malaysia, and Lao People's Democratic Republic

have migrated to Malaysia, Singapore, and Thailand, respectively. The Philippines is also one of the largest sources of temporary labor migrants in the world, but the majority of its foreign workers go to the Middle East, particularly to the Gulf States, since countries in this region have opened their borders to all workers, regardless of skill level. Thailand have nearly all migrants (97%) are from other ASEAN countries, but only 3% of these workers are considered to be highly skilled. The majority of Malaysians' skilled and professional workers come from beyond the ASEAN regions, only 10% are working in high-skilled occupations. AEC allows tourism occupations will be granted automatic recognition as they move within the region while professionals in engineering, nursing, architecture, medicine, and dentistry are eligible after completing compensatory qualifications standards and working practices between the origin and destination country. Accordingly scholars suggest that recognizing qualifications from differences countries should be concern to what a professional must know to practice his or her profession, grant automatic recognition for each occupation across each of the signatory countries, recognition of a school diploma is not the same as recognition of qualifications or the right to practice in regulated occupations, and developed labor-intensive policy (Papademetriou, Sugiyarto, Mendoza, & Salant, [2016](#)).

### Indonesian Manpower Quality

Manpower mobility among AEC countries is likely to increase within the dynamic changes of trade policy in each countries. The issues of temporarily workers among ASEAN countries which allows professional of a firm located in certain ASEAN country, increase the ASEAN Government attantion to control the effect of AEC agreements effects. Accordingly they change the labor regulations to afford the mutual recognition of professional qualifications, allowing the employee to work without re-qualifying in every national jurisdiction based on their own interests (Jones, [2015](#)). Scholars found various content of regulation within ASEAN countries. Thailand paid their local doctors better to deal with the competition from immigrants, whereas Malaysia, Philippines, Singapore and Thailand free their workers' flow on architectural services (Jones, [2015](#); Sumano, [2013](#)). The study of quality of Indonesian manpower is found vary. There are more than 30 million secondary education graduates and more than 10 million tertiary education graduates in Indonesia's labor force. Different groups of workers, particularly youth, women and rural dwellers, havehad disparate labor market outcomes, highlighting problems posed by labor market segmentation. Under-qualified workers still separate in various positions. There are a large proportion of those with lower education levels and have limited access to up-skilling or re-skilling opportunities. Further demand for workers with quality vocational and technical skills outstrips supply. Most of them are employed on short-term contracts and/or earning an income that is below the minimum wage. McKinsey estimated that demand for semi-skilled and skilled workers may rise to 113 million by 2030, which is likely to see skills shortages and skills mismatches worsen throughout the economy (Hunt, Layton, & Prince, [2015](#))

Based on Vuong, Napier, Vu, Nguyen, & Tran ([2014](#)) competition readiness is ability to observe and forecast threats/risks as well as estimate future costs and benefits of pursuing innovation. It requires various skills and knowledge to generate those processes and requirements. Whereas Blumenstein & Orbach ([2016](#)) believed that to achieve the international level recognitions, one may have sufficient supports of personality characteristics, knowledge, and skills. The skills are related to people communication, relationship, leadership, and experience in psychological preparation. The knowledge is included theory and methodology of competition areas, technical and tactical preparations, and in managing and organizing their tasks and it's competition. Hence this study proposes that the skills of workers are significantly effect on their readiness of AEC competition.

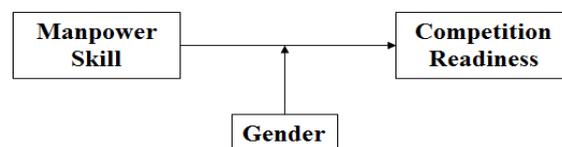


Figure 1. Research model

## Method

This study employs 352 workers from various industries in Indonesia. It is included 40.1% male workers, and they are 29.24 years old averages. Participant are employed from various Industries (table 1).

Table 1 Cluster Industries of respondents

Industries	Percentage
Agriculture	28,98
Mining	0,85
Processing industry	7,10
Electricity, Gaz, and clean water	40,06
Construction	3,69
Trade, hotel & restourant	0,57
Transportation and communication	15,91
Finance, rental & service	0,28
Others	2,56
	<b>100,00</b>

The instruments used are developed based on forum group discussion from university, HRD of industries, and representative of Ministry of Manpower of the Republic of Indonesia. The samples questions are "I am master at the management and leadership skills" and "I am ready to compete within the AEC labor competition". A 5-point rating scale was used to evaluate skill and knowledge. A higher score indicated that respondent represent high skill competencies. A 10-point rating scale was used to evaluate competition readiness. A higher score indicated that respondent have fully ready to compete toward the competition at Asean Economic community (AEC).

### Measure validation

The Confirmatory factor analysis (CFA) is adopted to test for the quality and adequacy of the measurement model. In accordance with the two-step procedure suggested by Anderson and Gerbing (1988), confirmatory factor analysis (CFA) is performed to examine reliability, convergent and discriminant validity of the multi-item construct measures. Initial specification search led to deletion of some of the items in the constructs scale in order to provide acceptable fit. Selected statistics for the final overall-model assessment show acceptable fit of the measurement model.

Table 2 Loading Factor of Constructs

Items		Skill	Readiness
I understand the consequence of Asean Economic community competition	CR1		0,829
I am ready to compete toward the competition at Asean Economic community	CR2		0,879
My Skill communication	S1	0,548	
My conflict managerial skill	S2	0,739	
My leadership skill	S3	0,727	
My change management skill	S4	0,738	
My skill of reading, writing, and hearing	S5	0,594	
My presentation skill	S6	0,714	
My information technology skill	S7	0,634	
My marketing skill	S8	0,569	
My English	S9	0,582	

Items		Skill	Readiness
My foreign language	S10		
My interpersonal skill	S11	0,668	
My emotional quotient	S12	0,650	
My flexibility	S13	0,650	
My career management	S14	0,806	
My mindful leadership	S15	0,829	
My networking skill	S16	0,786	
My execution skill	S17	0,771	
My entrepreneurship skill	S18	0,750	
My innovation skill	S19	0,719	
My creativity	S20	0,708	
My social literacy	S21	0,817	
My cross cultural skill	S22	0,772	
My adversity skill	S23	0,686	
My mentoring skill	S24	0,793	
My skill of accelerated learning techniques	S25	0,749	
My comprehensive thinking	S26	0,722	

S=Skill; CR=Competition Readiness

Table 1 shows the analysis of loading factor. It is found that 25 from 26 items are valid to measure skill, and 2 valid items are represented the readiness questionnaire. There an item of skill is rejected. Validity tests included convergent and divergent validity. The result of the convergent validity test is accepted. It's assessed by checking individual item loadings for each corresponding research constructing Table 3. It is found that the values of factor loadings are above the recommended value of 0.5. Further Average Variance Constructed (AVE) values are found higher than 0.5 for Competition Readiness and Knowledge. Hence based on Fornell&Larcker (1981), the convergent validity is accepted.

Table 3 Means, Standard Deviation,  $\alpha$  Value, Loading Factor, Average Variance Extracted

	Mean	SD	Item-total Dunn, Seaker and Waller 1994 >.3	$\alpha$ Value Churchill, 1979; Bagozzi and Yi, 1988; Nunnally and Bernstein, 1994 >.7	Loading Anderson and Gerbing 1988 >.35	AVE Anderson and Gerbing (1988) >.5
R1			0,932		0,829	
R2	4,805	2,107	0,932	0,964	0,879	0,730
S1			0,549		0,548	
S2			0,740		0,739	
S3			0,727		0,727	
S4			0,735		0,738	
S5	2,824	0,439	0,610	0,963	0,594	0,508
S6			0,716		0,714	
S7			0,633		0,634	
S8			0,564		0,569	
S9			0,591		0,582	

	Mean	SD	Item-total Dunn, Seaker and Waller 1994	$\alpha$ Value Churchill, 1979; Bagozzi and Yi, 1988; Nunnally and Bernstein, 1994	Loading Anderson and Gerbing 1988	AVE Anderson and Gerbing (1988)
			>.3	>.7	>.35	>.5
S11			0,671		0,668	
S12			0,653		0,650	
S13			0,633		0,650	
S14			0,777		0,806	
S15			0,807		0,829	
S16			0,767		0,786	
S17			0,759		0,771	
S18			0,743		0,750	
S19			0,698		0,719	
S20			0,690		0,708	
S21			0,795		0,817	
S22			0,755		0,772	
S23			0,661		0,686	
S24			0,772		0,793	
S25			0,733		0,749	
S26			0,719		0,722	

Discriminant validity is indicated by correlation between variables and the values of the square root of AVE. Table 4 shows that the inter-correlation values for all paired latent variables are less than 1,0. Accordingly the values of between variables do not overlap.

Table 4 Correlation and Cronbach

	1	2	3	4	5
1 Cluster	-				
2 Ages	,183**	-			
3 Gender	,007	-,085	-		
4 Readiness	-,014	,050	-,093	<b>0,964</b>	
5 Skill	,111*	-,135*	,025	,172**	<b>0,963</b>

\*. Correlation is significant at the 0.05 level (2-tailed).

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Results and Discussion

This study test the effect of gender on the influence of skill on comptition readines by using multiple regression analysis. Five step of regressions are plays on the overall findings (table 5). At the begining, control variables are regressed on competition readiness. Thus, gender is included on the model to find out the contribution on the competition readiness. Skill are regress with the control variable to affect competition readiness. Finally interaction of skill and gender is regressed to find out the effect on competition readiness.

Table 5 The Effect of Male and Female on the Effect of Indonesian Skill Manpower on their Competition Readiness

	step 1	step 2	step 3	step 4	step 5
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Controlled variables					
Province	,116*	,113*	,150*	,147**	,142**
Cluster	-,006	-,003	-,027	-,025	-,026
Age	,068	,060	,104	,096	,101
Observe Variables					
Gender		-,084		-,086	-,087
Skill			,202***		,669***
Skill * Gender				,203***	-,488**
R <sup>2</sup>	,016	,023	,054	,061	,082
ΔR <sup>2</sup>	,016	,007	,038***	,045***	,021**

\* < .05; \*\* < .01; \*\*\* < .001

Based on the table 5, this study found that workers' skills ( $\beta = .202^{***}$ ) are significantly affect the readiness of AEC competition. They with a better skill have a better readiness to compete toward the competition at Asean Economic community (AEC). Workers' skill contribute 3.8% to explain the their readiness to compete toward the competition at Asean Economic community (AEC). It shows that to compete toward AEC, Indonesian workers need to improve their skill in order to strengthen their readiness on AEC competition. The moderation result of the analysis shows that the skill of male ( $\beta = .405^{***}$ ;  $\Delta R^2 = 15,7\%$ ) and female ( $\beta = .087$ ;  $\Delta R^2 = 7\%$ ) workers have significant different on their readiness to AEC competition ( $\beta = -.488^{**}$ ;  $\Delta R^2 = 2,1\%$ ). It indicates that the effect of skill on competition readiness for male is stronger compare to female (figure 1).

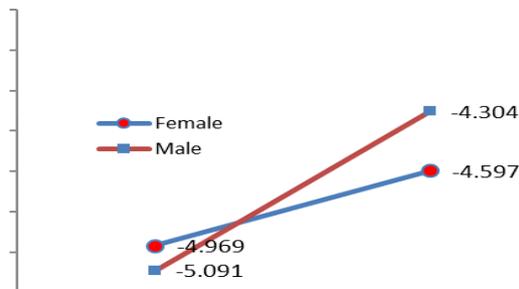


Figure 1 Moderation of gender on the effect of skill on competition readiness

Scholar found that specific skills discriminate against women that in turn endorse employers employ specific skills workers is likely to force occupational segregation by gender (Estevez-Abe, 2005). It is believed that females are different from males. They are more likely to pay more attentions to their family's needs. Hence they have different types of skills and its' implications. Accordingly specific or vocational skills required at work are biased against female. Others argue that female with better skill at work is seem to be unliked cause of their were self-centered that in turn female workers are perceived as less competent (Elsesser & Lever, 2011). Skill of male have a better effect on competition readiness rather than female because males are believed to have a better mental health, problem solving skill, competition skill, and adaptation at work rather than female (Garrett, 1989; Foschi, 1996; Nadler, Jazwinski, Lau, & Miller, 1980; Dey, 2015; Rathod & Kaji, 2015; Robert, 2016). Hence, males are likely to show the interaction of skill and their mental level promotes a better readiness to compete rather than their counterparts. Whereas to encounter the uncertainties in competitions, better adaptation ability of male may encourage

### Limitation and Future Research

Notwithstanding these contributions, this study has its limitations. This study allows us to rule out Indonesian workers' skill to strengthen the evidence of readiness on AEC competition. However, it is open questions as to whether the results can be applied to different broader coverage of various sub conditions of competitions such as inter and intra new comer competition should become future attractive

investigations. It might be expected to relate to AEC readiness of competition differently. An Additional longitudinal study of competition readiness of competitive advantages growth is plausible. It will likely be able to explain the prediction of skill requirement on the future competitions. Measurement equivalence is now more than ever a general concern in organizational studies. Participants with different levels of occupation, and experimental versus control groups are highly recommended for further studies.

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